

# Stellar Robichaux

Account Executive

## Profile

I am an account executive with over 5 years of experience working in the advertising industry. I have a proven track record of success in managing and executing ad campaigns for my clients. I am passionate about helping businesses achieve their marketing goals and objectives, and I thrive in fast-paced environments where each day brings new challenges.

Through my years of experience, I have developed strong relationships with key players in the industry, which has helped me secure successful outcomes for my clients time and time again. My attention to detail ensures that every aspect of an campaign is accounted for, while my creative thinking allows me to develop outside-the-box solutions that get results. Above all, I am committed to providing superior service to my clients and building long-lasting partnerships based on trust and mutual respect

## Employment History

### Account Executive at Prudential Financial, NJ

Apr 2022 - Present

- Exceeded quarterly sales goals by 15%.
- Grew client base by 20% in one year.
- Negotiated and closed 10+ high-value deals per month.
- Achieved 100% customer satisfaction rating for three consecutive months.
- Consistently ranked as top performer in the company.

### Associate Account Executive at JPMorgan Chase, NJ

Aug 2017 - Mar 2022

- Increased sales by X% in the first 6 months on the job.
- Exceeded quarterly quotas for 3 consecutive quarters.
- Won "Top Performer" award for top sales performance among all associate account executives.
- Developed and implemented a new marketing strategy that led to an increase in brand awareness by X%.
- Negotiated discounts with vendors that saved the company \$X per year.

## Certificates

### Certified Public Accountant (CPA)

Feb 2021

### Certified Management Accountant (CMA)

Jun 2019

✉ [stellar.robichaux@gmail.com](mailto:stellar.robichaux@gmail.com)

☎ (318) 916-5714

📍 1445 Broad St, Newark, NJ 07102

## Education

### Bachelor of Science in Business Administration at Rutgers University, NJ

Sep 2013 - May 2017

I have learned excellent written and verbal communication skills, critical thinking and problem solving skills, and how to work effectively in a team.

## Links

[linkedin.com/in/stellarrobichaux](https://www.linkedin.com/in/stellarrobichaux)

## Skills

Communication

Organization

Time management

Prioritization

Multitasking

Customer service

Sales

## Languages

English

Italian