

GIMENA PISKURA

Assistant Manager

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PROFILE

I am an assistant manager with over 5 years of experience in the retail industry. I have a proven track record of increasing sales and profitability while reducing costs. I am a highly motivated individual who is able to work well under pressure. I have excellent communication and interpersonal skills and am able to build strong relationships with customers, employees, and vendors.

LINKS

[linkedin.com/in/gimenapiskura](https://www.linkedin.com/in/gimenapiskura)

SKILLS

Communication

Organization

Time management

Customer service

Conflict resolution

Supervising

Training

LANGUAGES

English

Bengali

HOBBIES

Organizing

Crafting

Decorating

EMPLOYMENT HISTORY

● Assistant Manager I at Walmart, KS

May 2022 - Present

- Hired and trained a team of 5 employees which resulted in an increase in sales by 25%.
- Implemented a new inventory management system that reduced waste by 15%.
- Negotiated with vendors to get better prices on supplies, resulting in a 10% reduction in costs.
- Created and implemented a new marketing campaign which increased customer traffic by 20%.
- Developed and enforced stricter quality control standards, reducing customer complaints by 50%.

● Assistant Manager II at Target, KS

Jul 2017 - Apr 2022

- Led a team of 15 employees and successfully achieved all quarterly goals.
- Exceeded sales targets by 10% each month for 6 consecutive months.
- Implemented new customer service policies that resulted in a 25% decrease in customer complaints.
- Trained and developed 3 new managers who are now successfully leading their own teams.
- Reduced labor costs by 5% through improved scheduling and workforce planning.

EDUCATION

High School Diploma at Wichita High School, Wichita, KS

Sep 2013 - May 2017

I've learned how to study for and take tests, how to do research, and how to write papers.

CERTIFICATES

Certified Assistant Manager (CAM)

Jan 2021

Certified Diverse Assistant Manager (CDAM)

Oct 2019

MEMBERSHIPS

American Management Association

National Association of Assistant Managers