

Octavie Tritsch

Associate General Counsel

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📍 White Oak Dr, Fremont, CA
94536

Education

Juris Doctor at Oklahoma City University School of Law

Aug 2012 - May 2017

I have learned how to read and analyze statutes, court cases, and other legal documents; how to conduct legal research; and how to write clearly and concisely.

Links

[linkedin.com/in/octavietritsch](https://www.linkedin.com/in/octavietritsch)

Skills

Legal research

Drafting legal documents

Negotiation

Legal analysis

Client communication

Time management

Languages

English

Japanese

Hobbies

Reading

Gardening

Cooking

Profile

I am an Associate General Counsel with over 5 years experience. I have a strong background in corporate law and have represented clients in a variety of industries, including technology, retail, and manufacturing. I have negotiated and drafted complex contracts, provided regulatory compliance advice, and managed litigation matters. I am a strategic thinker who can see the big picture and develop creative solutions to problems. I am also an excellent communicator who can clearly explain legal concepts to non-lawyers

Employment History

Associate General Counsel at Chesapeake Energy Corporation, OK

May 2022 - Present

- Drafted and negotiated 50+ contracts, saving the company an average of 15% in contract value.
- Successfully represented the company in 5 court cases, saving an estimated \$100,000 in legal fees.
- Managed a team of 3 lawyers and 2 paralegals, responsible for all legal matters for the company.
- Negotiated and settled 10 disputes with customers or vendors, saving an estimated \$50,000.
- Reviewed and revised company policies and procedures to ensure compliance with changing laws.

Assistant General Counsel at ConocoPhillips, OK

Sep 2017 - Mar 2022

- Negotiated and closed a \$20 million contract with a new client, saving the company \$5 million compared to industry norms.
- Led the development of new compliance policies and procedures which were successfully implemented across the organization, reducing risk by 30%.
- Defended the company in a high-profile litigation case, resulting in a favorable settlement for the company.
- Managed and developed a team of 4 junior lawyers, increasing department productivity by 20%.
- Negotiated and closed 10 major deals with key clients, totaling \$100 million in value.

Certificates

Certified Information Privacy Professional/United States (CIPP/US)

Nov 2020

Certified Information Privacy Manager (CIPM)

Feb 2019