

Rosalin Salzman

Auctioneer

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☎ (402) 185-4213

📍 Elm Street, Bismarck, ND 58501

EDUCATION

Bachelor of Science in Auctioneering at North Dakota State University, ND

Sep 2013 - May 2017

The coursework in a Bachelor of Science in Auctioneering teaches students the skills needed to be a successful auctioneer.

LINKS

[linkedin.com/in/rosalinsalzman](https://www.linkedin.com/in/rosalinsalzman)

SKILLS

Bidding

Salesmanship

Persuasion

Communication Skills

Organization

Time Management

LANGUAGES

English

French

HOBBIES

Biking

Running

Hiking

PROFILE

I am an experienced auctioneer with over 5 years of experience in the industry. I have a strong track record of success in conducting auctions and achieving results for my clients. I am passionate about my work and take pride in providing a high level of service to my clients. I am knowledgeable about the latest trends in the industry and use this knowledge to benefit my clients. I am dedicated to ensuring that each client receives the best possible outcome from their auction experience.

EMPLOYMENT HISTORY

● Senior Auctioneer at Dakota Auction House, ND

Mar 2022 - Present

- Negotiated and sold \$100 million in real estate assets on behalf of a major financial institution.
- Led a team of 15 auctioneers that generated \$50 million in sales over the course of 12 months.
- Achieved a personal sales volume of \$20 million in a single year.
- Successfully completed more than 1,000 auctions during my career.
- Consistently achieved high customer satisfaction ratings, with feedback indicating that I am professional, knowledgeable, and efficient.

● Auctioneer at North Dakota Auctioneers Association, ND

Aug 2017 - Jan 2022

- Led the team that generated \$2.5 million in revenue from auctioning off donated goods.
- Successfully managed and coordinated 15 auctions per year.
- Trained new employees in auctioneering techniques and procedures.
- Worked with clients to assess their needs and determine the best auction strategy.
- Maintained a 95% satisfaction rating from customers.

CERTIFICATES

Certified Auctioneer

Dec 2020

Certified Estate Specialist

Feb 2019

MEMBERSHIPS

National Auctioneers Association

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