

Kaylana Labeledz

Automobile
Salesman

Details

kaylana.labeledz@gmail.com

(155) 731-5707

1232 Oak Street, New Orleans, LA 70118

Profile

I am an experienced Automobile Salesman with over 1 year of experience in the industry. I have a proven track record of success in sales and customer service, and I am confident that I can provide an exceptional level of service to my clients. I pride myself on being a highly motivated individual who is always looking for new opportunities to learn and grow. In addition to my sales experience, I also have strong interpersonal skills that allow me to build relationships with customers quickly.

Employment History

Automobile Salesman at Chevrolet, LA

Apr 2022 - Present

- Exceeded monthly sales goals by an average of 15%.
- Consistently ranked in the top 3 salesman out of a team of 25.
- Developed strong relationships with customers, leading to high customer satisfaction ratings.
- Was commended by management for being able to upsell additional products and services.
- Closed an average of 20 deals per month.
- Achieved a 100% success rate in meeting quarterly quotas.

Automobile Salesman Trainee at GMC, LA

Sep 2021 - Feb 2022

- Exceeded sales goals by 20%.
- Consistently closed 10+ deals per month.
- Achieved 100% customer satisfaction rating.
- Upsold add-on products to increase total sale value by 30%.
- Negotiated discounts with suppliers to lower costs by 15%.
- Created and implemented a new marketing campaign that increased leads by 25%.

Education

High School Diploma at Louisiana State University, LA

Aug 2017 - May 2021

I have learned the skills of time management, organization, and study habits.

Links

[linkedin.com/in/kaylanalabeledz](https://www.linkedin.com/in/kaylanalabeledz)