



## PROFILE

As a Business Analyst, I have over 1 year of experience in conducting business analysis and requirements gathering. I am skilled in using various methodologies such as Agile, Waterfall, and Lean to analyze businesses and identify areas of improvement. I am also experienced in creating process flows, requirement specifications documents, user stories, change requests etc. In addition to this, I am excellent at stakeholder management and possess strong communication skills that help me liaise between different teams effectively.

## LINKS

[linkedin.com/in/ulaherp](https://www.linkedin.com/in/ulaherp)

## SKILLS

Business analysis

Business process improvement

Requirements gathering and management

Functional specification development

Process modeling/mapping

Data analysis and reporting

Project management

## LANGUAGES

English

Hindi

## EMPLOYMENT HISTORY

### ● Business Analyst at Deloitte, NJ

Apr 2022 - Present

- Led a team of 4 analysts in conducting a business analysis on the company's customer service department which identified \$1.2 million in annual cost savings.
- Conducted an analysis of the sales process which resulted in a 10% increase in productivity and a 15% increase in revenue.
- Developed training materials and conducted training for new employees on Business Analysis techniques resulting in increased efficiency across the organization.
- Documented requirements for multiple projects totaling over \$4 million dollars In budget saving potential for the company.
- Implemented best practices for Requirements Management, leading to more effective project delivery with minimal scope creep.

### ● Associate Business Analyst at KPMG, NJ

Sep 2021 - Mar 2022

- Led the research and analysis for a new market entry strategy that resulted in \$2M in incremental revenue.
- Conducted complex data analysis to identify areas of improvement resulting in \$1.5M annual cost savings.
- Developed innovative reporting solution utilized by entire organization which saved an average of 2 hours per day per person or \$600k annually.
- Wrote business requirements document used to successfully implement ERP system saving the company 10% on processing costs.
- Created training materials and conducted user training for new CRM system rollout increasing customer satisfaction scores by 20%.
- Managed projects from start to finish including scope, schedule, budget, risks/issues, and stakeholder expectations.

## EDUCATION

### Bachelor of Science in Business Administration at Rutgers University, NJ

Aug 2016 - May 2021

I have learned how to manage and lead a team, how to market and sell products and services, how to finance and budget for a business, and how to use data and analytics to make business decisions.

## CERTIFICATES

### Certified Business Analysis Professional (CBAP)

Apr 2021

### Certified Agile Business Analyst (CABA)

Jun 2019