

# Ashland Bumpous

Business Consultant

## Profile

I am a business consultant with over 5 years of experience. I have worked with clients in a variety of industries, including healthcare, technology, and retail. I have helped my clients improve their operations and achieve their goals. I am an expert in problem solving and decision making. I am also proficient in project management and change management.

## Employment History

### Senior Business Consultant at The Business Consultant Group, MD

Mar 2022 - Present

- Led a team of 4 consultants in the development and implementation of a new CRM system for a large corporation, resulting in increased sales by 15%.
- Reduced costs for a manufacturing client by 10% through process improvement initiatives.
- Implemented lean Six Sigma principles at an insurance company, reducing errors by 30%.
- Developed training materials and conducted workshops on change management for several clients. As a result, employees were better prepared to deal with organizational changes.

### Business Consultant at Business Consulting Services, LLC, MD

Sep 2017 - Feb 2022

- Negotiated and created partnerships with 3 new clients, which generated \$100,000 in revenue for the company.
- Led a team of 5 consultants in developing and implementing a successful marketing campaign that increased sales by 15%.
- Conducted market research and analysis to help a client enter a new market, which led to an increase in sales by 25%.
- Wrote proposals for potential clients that resulted in 2 new contracts worth \$50,000 each.
- Successfully completed projects within scope, on time and under budget.

## Education

### Bachelor of Science in Business Administration at University of Maryland, College Park

Aug 2013 - May 2017

I have learned how to manage a business, how to lead a team, and how to make decisions.

## Certificates

### Certified Management Consultant (CMC)

May 2021

### Certified Business Process Professional (CBPP)

Jun 2019

## Details

[ashland.bumpous@gmail.com](mailto:ashland.bumpous@gmail.com)

(917) 774-3142

1234 Elm Street, Baltimore, MD 21202

## Links

[linkedin.com/in/ashlandbumpous](https://www.linkedin.com/in/ashlandbumpous)

## Skills

Business analysis

Business process improvement

Change management

Communications and stakeholder engagement

Facilitation and workshop design/delivery

Project management

Risk management

## Languages

English

Spanish

## Hobbies

Reading

Traveling

Cooking