



Reigan Dry

Car Salesman

I am a car salesman with over 1 year of experience. I have successfully closed deals and helped customers find the right vehicle for their needs. I am knowledgeable about the features and benefits of various makes and models, and can provide expert advice to guide customers through their purchase decision. I am passionate about my work and take pride in providing an exceptional level of customer service. In addition to sales, I also handle paperwork, financing, trade-ins, and follow-up after the sale is complete.

reigan.dry@gmail.com 

(301) 293-4555 

675 Ponce de Leon Ave NE, 
Atlanta, GA 30308

Education

High School Diploma at The University of Georgia, GA

Sep 2017 - May 2021

I've learned how to study for and take tests, how to do research, and how to write papers.

Links

[linkedin.com/in/reigandry](https://www.linkedin.com/in/reigandry)

Skills

Sales skills



Product knowledge



Persuasion



Closing techniques



Objection handling



Customer service



Negotiation



Languages

English



German



Employment History

Car Salesman at Carmax, GA

May 2022 - Present

- Closed an average of 12 deals per month, totaling over \$120,000 in sales.
- Consistently achieved quota for the past 3 years.
- Was top salesman 4 out of 12 months last year.
- Developed strong relationships with customers that resulted in high customer satisfaction ratings.
- Upsold add-on products to 75% of customers.

Car Salesman Trainee at AutoNation, GA

Jul 2021 - Mar 2022

- Achieved sales goals for the month in 3 out of 6 months.
- Increased customer satisfaction ratings by 5%.
- Exceeded monthly targets for new car sales by 10%.
- Up-sold customers to higher trim levels or add-ons 50% of the time.
- Negotiated successfully with customers 75% of the time.

Certificates

Certified Sales Professional (CSP)

Dec 2020

Certified Automotive Sales Manager (CASM)

Mar 2019

Memberships

National Automobile Dealers Association

American International Automobile Dealers Association