

MACIL SANABRIA

Chief Financial Officer (CFO)

macil.sanabria@gmail.com

(142) 112-7247

121 Pine St, Burlington, VT 05401



LINKS

[linkedin.com/in/macilsanabria](https://www.linkedin.com/in/macilsanabria)

SKILLS

Financial analysis

Financial modeling

Budgeting and forecasting

Cash management

Risk management

Treasury operations

Corporate finance

LANGUAGES

English

Dutch

HOBBIES

Golf

Chess

Poker

EMPLOYMENT HISTORY

● Chief Financial Officer (CFO) at FairPoint Communications, VT

May 2022 - Present

- Led the development and implementation of a new accounting system that resulted in \$2 million in annual savings.
- Developed and implemented a new budgeting process that improved accuracy by 10%.
- Negotiated with vendors to reduce costs by 15%.
- Led the company through an IPO successfully.
- Achieved financial targets for 3 consecutive years.

● Senior Financial Analyst at Green Mountain Power, VT

Aug 2020 - Mar 2022

- Led a team of 3 analysts in conducting analysis of monthly financial statements to identify variances and trends.
- Authored a white paper on the benefits of using data analytics in budgeting and forecasting which was well received by senior management.
- Conducted root cause analysis on \$5M inventory write-off and identified process improvements that prevented future write-offs.
- Implemented new accounting standards ahead of schedule and under budget.
- Trained junior staff on best practices for financial modeling.
- Presented findings from customer satisfaction survey to executive leadership, resulting in increased focus on customer service.

● Financial Analyst at Burlington Electric Department, VT

Sep 2012 - Jul 2020

- Analyzed monthly financial statements and identified \$100,000 in errors.
- Created a new system for tracking expenses that saved the company \$50,000 per month.
- Identified a problem with inventory levels that was costing the company \$20,000 per month.
- Worked with the sales team to develop a new pricing strategy that increased revenue by 10%.
- Negotiated better terms with vendors which saved the company 5% on all purchases.
- Developed a forecasting model that accurately predicted sales for the next 12 months.

EDUCATION

Bachelor of Science in Accounting at Champlain College, VT

Aug 2008 - May 2012

Some skills I've learned are bookkeeping, tax preparation, and auditing.