

Lamanda Gutjahr

Chief Financial Officer (CFO)

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☎ (332) 090-4862

📍 1285 W Broad St, Falls Church, VA 22046

EDUCATION

Bachelor of Science in Accounting at Virginia Tech

Aug 2008 - May 2012

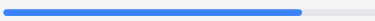
The skills I've learned while studying Bachelor of Science in Accounting are: double-entry bookkeeping, financial accounting, managerial accounting, cost accounting, auditing, tax accounting, and financial reporting.

LINKS

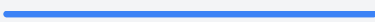
[linkedin.com/in/lamandagutjahr](https://www.linkedin.com/in/lamandagutjahr)

SKILLS

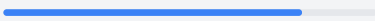
Financial analysis



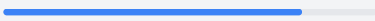
Financial planning



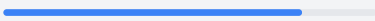
Budgeting



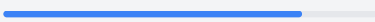
Forecasting



Cash management

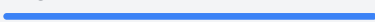


Risk management

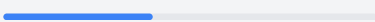


LANGUAGES

English



Japanese



EMPLOYMENT HISTORY

● Chief Financial Officer (CFO) at Dominion Energy, VA

Jun 2022 - Present

- Led a team of 10 accountants and financial analysts in developing and implementing new accounting standards for the company, which improved accuracy and efficiency.
- Reduced annual expenses by \$5 million through innovative cost-cutting measures.
- Negotiated favorable terms with vendors that saved the company \$3 million over the course of 3 years.
- Achieved a 20% increase in revenue year-over-year through effective management of pricing strategy.
- Improved cash flow by 30% within 6 months of taking on role as CFO.
- Developed long-term financial planning models that resulted in increased shareholder value.

● Senior Financial Analyst at Carilion Clinic, VA

Aug 2019 - Apr 2022

- Led the development of a new forecasting model which improved accuracy by 15%.
- Reduced annual costs by \$4M through analysis of spending patterns and negotiation with vendors.
- Developed a new system for tracking inventory levels which reduced stock-outs by 25%.
- Generated \$1.2M in additional revenue through identification of upselling opportunities.
- Implemented a new customer loyalty program which increased retention rates by 5%.
- Played a key role in successfully completing an IPO.

● Financial Analyst at Norfolk Southern, VA

Sep 2012 - Jun 2019

- Led a team of analysts in providing accurate and timely analysis of monthly financial statements, variance explanations, and other ad-hoc reporting requests.
- Conducted detailed analysis of P&L items to identify cost saving opportunities for the company which led to \$X in savings annually.
- Reviewed balance sheet items on a monthly basis and proposed entries to correct errors and discrepancies totaling over \$X.
- Implemented new processes for analyzing inventory levels that resulted in reduced write-offs by 10%.
- Analyzed customer profitability data and recommended changes to pricing structure that increased gross margin by 2%.
- Managed month end close process for assigned areas including review of journal entries prepared by staff.

CERTIFICATES

Certified Public Accountant (CPA)

Oct 2020

Certified Management Accountant (CMA)

Aug 2019