

Katrina Gillahan

Chief Financial Officer (CFO)

✉ katrina.gillahan@gmail.com

☎ (784) 348-5613

📍 3583 White Oak Dr, Fremont, CA 94536

EDUCATION

Bachelor of Science in Accounting at Dartmouth College

Sep 2008 - May 2012

I have learned excellent communication, interpersonal, problem-solving, and analytical skills while studying Bachelor of Science in Accounting.

LINKS

[linkedin.com/in/katrinagillahan](https://www.linkedin.com/in/katrinagillahan)

SKILLS

Financial analysis

Financial modeling

Budgeting and forecasting

Cash management

Risk management

Treasury operations

Corporate finance

LANGUAGES

English

Urdu

EMPLOYMENT HISTORY

● Chief Financial Officer (CFO) at Dyn, NH

Apr 2022 - Present

- Led the development and implementation of a new accounting system that resulted in \$2 million in annual savings.
- Developed and implemented cost-saving measures that reduced operating expenses by 10%.
- Negotiated more favorable terms with vendors, resulting in an annual savings of \$1 million.
- Led the company through a successful IPO, raising \$10 million in capital.
- Managed the finance department during a period of rapid growth, increasing headcount from 5 to 25.

● Senior Financial Analyst at CFO Coaching, NH

Jul 2017 - Mar 2022

- Led the analysis of a \$100M+ P&L, identifying over \$10M in annual cost savings.
- Conducted complex financial analysis to support business decisions and drive profitability improvements totaling \$5M.
- Developed and implemented new process for analyzing customer profitability which improved accuracy by 15%.
- Defined key performance indicators (KPIs) for new product line; monitored KPIs monthly to ensure target margins were achieved.
- Implemented advanced Excel modeling techniques to streamline forecasting process; reduced forecast time by 25%.

● Financial Analyst at Financial Executives International, NH

Sep 2012 - Jun 2017

- Successfully managed and grew a \$100 million investment portfolio for five years with an average return on investment of 12%.
- Successfully completed a three-year project to implement a new accounting software system that resulted in increased efficiency and accuracy.
- Reduced the company's overall tax liability by 10% through effective tax planning and management.
- Identified errors in the inventory costing process that were resulting in overstated costs, leading to corrected financial statements and improved profitability.
- Developed and implemented a new budgeting process that led to more accurate forecasting and better control of expenses.

CERTIFICATES

Certified Public Accountant (CPA)

Mar 2021

Certified Management Accountant (CMA)

May 2019

MEMBERSHIPS

American Institute of Certified Public Accountants (AICPA)

Financial Executives International (FEI)