

Juliett Chiquete

Chief Operating Officer (COO)

Employment History

Chief Operating Officer (COO) at COO Connect, SD

Mar 2022 - Present

- Led a team of 20 in the creation and execution of an annual budget of \$30 million.
- Successfully increased productivity by 15% while reducing costs by 10%.
- Developed and implemented strategies to increase sales by 20%.
- Created new process that reduced manufacturing time by 25%.
- Led cross-functional teams in developing go-to-market plans for 3 new products.

Senior Vice President of Operations at COO Talent, SD

Sep 2020 - Jan 2022

- Led a team of 20+ managers and directors to successfully increase productivity by 15%.
- Improved communication between departments by implementing monthly departmental meetings.
- Reduced costs associated with inventory by 10% through better management of production schedules.
- Developed new customer service initiatives that resulted in a 5% increase in customer satisfaction ratings.
- Implemented changes to the employee training program that decreased onboarding time by 30%.
- Created and oversaw the implementation of a new quality control process that reduced defects by 25%.

Vice President of Operations at COO Strategy, SD

Aug 2015 - Aug 2020

- Led a team of 50+ employees and successfully increased productivity by 15%.
- Decreased company expenses by 10% through effective cost-cutting measures.
- Improved customer satisfaction ratings by 5%, leading to an increase in repeat business.
- Exceeded quarterly sales goals by 12%, resulting in bonus payout for the entire team.
- Implemented new safety protocols that reduced workplace injuries by 20%.
- Streamlined production process, which decreased manufacturing time by 30%.

Certificates

Certified Chief Operating Officer (CCOO)

Mar 2021

Certified Public Sector Executive (CPSE)

Oct 2019

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📍 2242 S Dakota Ave, Sioux Falls, SD 57104

Education

Bachelor of Science in Business Administration at University of South Dakota

Aug 2011 - May 2015

I have learned how to communicate with people, how to manage my time, and how to work in a team.

Links

[linkedin.com/in/juliettchiquete](https://www.linkedin.com/in/juliettchiquete)

Skills

Business Strategy

Business Operations

Organizational Development

Financial Management

Human Resources Management

Information Technology Management

Languages

English

Italian

Hobbies

Organizing

Crafting

Baking