

Dniya Blackinton

Chief Operating Officer

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☎ (121) 586-4202

📍 1445 S Dakota Ave, Rapid City, SD 57701

EDUCATION

Bachelor of Science in Business Administration at University of South Dakota

Sep 2011 - May 2015

I have learned how to manage my time, how to work with people, and how to think critically.

LINKS

[linkedin.com/in/dniyablackinton](https://www.linkedin.com/in/dniyablackinton)

SKILLS

Business Strategy

Business Planning

Organizational Skills

Financial Management

Human Resources Management

Project Management

Risk management

LANGUAGES

English

Italian

EMPLOYMENT HISTORY

● Chief Operating Officer at Sanford Health, SD

Apr 2022 - Present

- Spearheaded the development and implementation of a new business model that increased profits by 15%.
- Oversaw the expansion of the company's operations into 3 new countries.
- Developed and implemented a cost-cutting strategy that saved the company \$5 million annually.
- Successfully negotiated several major contracts with suppliers, saving the company millions of dollars.
- Managed a team of 100+ employees spread across 10 different departments.

● Senior Vice President of Operations at Avera Health, SD

Jul 2020 - Feb 2022

- Led a team of 100+ employees and achieved operational efficiency.
- Reduced expenses by 15% through process improvements.
- Improved customer satisfaction ratings by 10%.
- Implemented new safety procedures that reduced on-the-job accidents by 20%.
- Negotiated favorable contracts with vendors that saved the company \$500,000 annually.
- Oversaw the successful launch of 3 new products.

● Executive Vice President of Operations at Regional Health, SD

Jul 2015 - May 2020

- Led a team of 100 employees and successfully increased productivity by 25%.
- Implemented new cost-saving measures that saved the company \$5 million annually.
- Negotiated favorable contracts with suppliers that reduced costs by 10%.
- Developed and implemented an employee retention program that decreased turnover by 15%.
- Created a customer satisfaction survey that improved customer satisfaction ratings by 20%.
- Led the development and implementation of a new product line that generated \$10 million in sales.

CERTIFICATES

Certified Chief Operating Officer (CCOO)

Dec 2020

Certified Public Manager (CPM)

Jan 2019

MEMBERSHIPS

American College of Healthcare Executives

Healthcare Financial Management Association