

# TARA REEL

Commercial Real Estate Agent

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(181) 037-2149

1232 Elm Street, New York, NY 10001



## PROFILE

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I am a commercial real estate agent with over 3 years of experience. I have closed deals on office buildings, retail centers, and warehouses. I know the ins and outs of the industry, and I use my knowledge to get my clients the best possible deal. My clients are always happy with the results that I achieve for them.

## LINKS

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[linkedin.com/in/tarareel](https://www.linkedin.com/in/tarareel)

## SKILLS

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Real estate law

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Contract negotiation

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Property valuation

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Marketing and sales

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Business administration

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Financial analysis

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Project management

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## LANGUAGES

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English

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Russian

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## HOBBIES

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Golf

Running

Weightlifting

## EMPLOYMENT HISTORY

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### ● Commercial Real Estate Agent at Realtors, OK

Mar 2022 - Present

- Successfully negotiated and closed 10 commercial real estate deals totaling \$20 million in value.
- Successfully represented buyers and sellers in the purchase and sale of office, retail, and industrial properties.
- Negotiated complex lease agreements on behalf of landlords and tenants.
- Managed a portfolio of commercial properties totaling 500,000 square feet.
- Developed strong relationships with key stakeholders in the commercial real estate industry.

### ● Associate Commercial Real Estate Agent at Real Estate Agent, OK

Jul 2019 - Feb 2022

- Negotiated and closed commercial real estate deals totaling \$5 million.
- Managed a portfolio of commercial real estate properties totaling 100,000 square feet.
- Developed and implemented marketing campaigns that resulted in increased leasing activity by 20%.
- Negotiated lease renewals with existing tenants resulting in rental rate increases of 10%.
- Conducted market research and analysis to identify trends and opportunities in the marketplace.

## EDUCATION

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### Associate of Arts in Business Administration at Oklahoma City Community College, Oklahoma City, OK

Sep 2015 - May 2019

I have learned how to manage my time, work independently, and take care of business finances.

## CERTIFICATES

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### Certified Commercial Investment Member (CCIM)

Aug 2020

### Society of Industrial and Office Realtors (SIOR)

Aug 2018

## MEMBERSHIPS

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National Association of Realtors

Commercial Real Estate Women