

# Rianna Jivani

Corporate banker

## Profile

I am a corporate banker with over 5 years of experience in the industry. I have worked with some of the largest banks in the world and have gained a wealth of knowledge and experience in this field. I specialize in providing financial advice and services to large corporations, and have helped my clients secure financing for their businesses on numerous occasions. I am extremely knowledgeable about all aspects of corporate banking, and possess excellent negotiation skills that allow me to get the best terms possible for my clients. I am also very well-connected within the industry, which gives me access to exclusive deals that are not available to other bankers.

## Employment History

### Corporate Banker at US Bank, OR

Jun 2022 - Present

- Led a team of 5 bankers in originating \$100 million in loans to small businesses in underserved communities.
- Grew deposits by 10% through cross-selling products and services to existing clients.
- Achieved 95% customer satisfaction rating by implementing new client feedback system.
- Negotiated and structured \$25 million loan for major corporation, saving the company millions of dollars in interest payments.
- Managed portfolio of 100 large corporate clients with total assets exceeding \$1 billion.

### Corporate Banker II at Chase, OR

Sep 2017 - Apr 2022

- Negotiated and structured a \$15 million loan for a client in the telecommunications industry.
- Led a team of four bankers in originating, structuring, and closing a \$20 million real estate development loan.
- Originated and closed 10 loans totaling more than \$100 million over the course of one year.
- Achieved annual production goals set by management for three consecutive years.

## Education

### Bachelor of Science in Business Administration at University of Oregon, OR

Aug 2013 - May 2017

I have learned excellent written and oral communication skills, interpersonal skills, teamwork skills, time management and organisation skills, research and analytical skills, and computer skills.

## Details

[rianna.jivani@gmail.com](mailto:rianna.jivani@gmail.com)

(851) 362-0968

1234 Elm Street, Portland, OR 97205

## Links

[linkedin.com/in/riannajivani](https://www.linkedin.com/in/riannajivani)

## Skills

Corporate banking



Commercial banking




Investment banking



Financial analysis



Financial modeling



Excel



## Languages

English



Japanese



## Hobbies

Listening to music

Watching movies

Travelling