Elois Muroski

Dental Sales Representative

Profile

Employment History

Details

elois.muroski@gmail.com (917) 352-1371 5015 Vine Street, Lincoln, NE 68504

I am a Dental Sales Representative with over 1 year of experience in the industry. I have a proven track record of success in sales and customer service. I am knowledgeable about dental products and services, and I have a strong ability to build relationships with customers. I am passionate about providing excellent customer service and helping my clients find the best dental solutions for their needs.

Dental Sales Representative at Patterson Dental, NE

May 2022 - Present

- Exceeded quarterly sales targets by 15%.
- Grew territory revenue by 20% year over year.
- Achieved 100% of key performance indicators (KPIs) set by management.
- Won "Top Performer" award for highest sales growth in the region.

Dental Sales Representative II at Henry Schein, NE

Sep 2021 - Mar 2022

- Achieved 102% of sales quota for the year.
- Grew territory revenue by 12% over previous year.
- Exceeded new customer acquisition goals, adding 20 new accounts in the territory.
- Developed and executed successful marketing campaigns that generated \$100k in incremental revenue.
- Led all product training initiatives in the region, resulting in a 15% increase in product knowledge among reps.
- Consistently ranked #1 or #2 rep out of a team of 10.

Education

High School Diploma at Lincoln High School, Lincoln, NE

Sep 2017 - May 2021

I've learned how to study for and take tests, how to do research, and how to write papers.

Links

linkedin.com/in/eloismuroski