

Greta Toe

Director of Financial Planning and Analysis

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📍 623 S Dargan St, Florence, SC 29506

Education

Master of Business Administration in Finance at University of South Carolina

Sep 2011 - May 2015

Some skills I've learned are financial analysis, forecasting, and managing financial risks.

Links

[linkedin.com/in/gretatoe](https://www.linkedin.com/in/gretatoe)

Skills

Financial analysis

Financial planning

Budgeting

Forecasting

Variance analysis

Financial modeling

Excel

Languages

English

German

Employment History

Director of Financial Planning and Analysis at BlueCross BlueShield of South Carolina, SC

Apr 2022 - Present

- Led the development of long-term financial planning models which resulted in \$20M in cost savings over a 3 year period.
- Implemented new forecasting techniques which improved accuracy by 5%.
- Developed and implemented training program for junior analysts which increased department productivity by 15%.
- Negotiated favorable terms with key vendors which saved the company \$3M annually.
- Managed team of 8 analysts who produced monthly, quarterly and annual reports.

Senior Financial Planning and Analysis Manager at Colonial Life & Accident Insurance Company, SC

Aug 2019 - Feb 2022

- Reduced the organization's overall expenses by 10% through careful analysis of spending patterns and implementation of cost-saving measures.
- Developed and implemented a new budgeting system that improved accuracy and efficiency by 15%.
- Led team of 4 analysts in providing accurate monthly financial forecasting, resulting in an error rate of less than 2%.
- Managed annual audit process smoothly, ensuring all required documentation was submitted on time with no errors or discrepancies.
- Reviewed and streamline accounting processes, saving the company \$100,000 annually in outside consulting fees.
- Negotiated new banking relationships that resulted in reduced interest rates and expanded credit lines.

Financial Planning and Analysis Manager at South State Bank, SC

Aug 2015 - Jun 2019

- Led a team of 4 analysts in the development of monthly, quarterly, and annual financial statements for senior management.
- Coordinated with other departments to ensure timely and accurate submission of information for forecasting purposes.
- Developed new process improvements that resulted in a 5% increase in accuracy of forecasts.
- Managed department budget and achieved savings of 10% through cost-cutting measures.
- Trained 3 junior analysts on best practices for financial analysis and forecasting.

Certificates

Certified Financial Planning (CFP)

Jan 2021

Certified Public Accountant (CPA)

Jul 2019