Donyelle Stringfellow

General Manager

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EDUCATION

Bachelor of Science in Business Administration at University of Wyoming
Sep 2010 - May 2015

Some skills I've learned are critical thinking, time management, problem solving, and effective communication.

LINKS

linkedin.com/in/donyellestringfellow

SKILLS

Communication

Leadership

Organizational

Strategic Planning

Budgeting and Financial Analysis

Marketing and Business Development

LANGUAGES

English

French

HOBBIES

Organizing

Crafting

Reading

EMPLOYMENT HISTORY

● **General Manager at GM of Jackson Hole, WY**
Jun 2022 - Present

- Increased sales by X%.
- Successfully launched Y new products.
- Grew market share in key markets by Z%.
- Achieved cost savings of $X million through operational improvements.
- Improved employee satisfaction scores by X points.

● **Assistant General Manager at GM of Teton Village, WY**
Aug 2018 - May 2022

- Led a team of 15 employees and generated $2.5 million in revenue.
- Managed the daily operations of a busy restaurant with 200+ customers.
- Hired and trained new staff members.
- Implemented cost-saving initiatives that reduced food and labor costs by 10%.
- Developed strong relationships with vendors to negotiate better prices.

● **Associate General Manager at GM of Yellowstone National Park, WY**
Sep 2015 - Jul 2018

- Hired and trained a team of 5 new customer service representatives which resulted in a 15% increase in productivity.
- Negotiated with vendors to lower costs by 10%.
- Implemented a new inventory management system that reduced waste by 25%.
- Developed and implemented a new marketing campaign that increased sales by 20%.
- Led the company through its first ISO 9001 certification process.

CERTIFICATES

Certified General Manager (CGM)
Jul 2021

Certified Public Manager (CPM)
Nov 2019

MEMBERSHIPS

American Management Association

Institute for Supply Management