



# Dinorah Mawhirter

Golf Professional

[dinorah.mawhirter@gmail.com](mailto:dinorah.mawhirter@gmail.com) 

(213) 459-1462 

1234 Elm Street, New York, NY   
10001

## Education

**High School Diploma at  
St. Xavier High School,  
Cincinnati, OH**

Aug 2011 - May 2015

I've learned how to manage my time, how to study for exams, and how to do research.

## Links

[linkedin.com/in/dinorahmawhirter](https://www.linkedin.com/in/dinorahmawhirter)

## Skills

Golf

Golf swing

Golf course management

Golf equipment fitting and maintenance

Club repair

Custom club building

Tournament operations

## Languages

English

Russian

## Employment History

**Head Golf Professional at Golf Professional-Hire A Pro, Inc., OH**

Apr 2022 - Present

- Led a team of 10 golf professionals and 15 support staff.
- Increased green fees by 5% while also increasing rounds played by 4%.
- Implemented new member programs which increased membership retention rates by 3%.
- Negotiated contracts with vendors that resulted in savings of \$10,000 annually.
- Developed and implemented strategies that generated an additional \$20,000 in annual revenue from merchandise sales.
- Coordinated tournament operations for events with up to 300 participants.

**Assistant Golf Professional at Golf Professional-The Golf Tutor, LLC, OH**

Sep 2019 - Feb 2022

- Led group and private instruction for players of all levels, generating \$5,000 in revenue.
- Implemented creative marketing initiatives that increased golf shop sales by 10%.
- Coordinated annual charity tournament raising over \$20,000 for the local food bank.
- Created successful junior golf program resulting in a 50% increase in participation.
- Served as head coach for high school varsity team; team won conference championship.
- Managed inventory and ordering for pro shop; decreased stock by 15% while maintaining customer satisfaction.

**Golf Shop Manager at Golf Professional-SwingRite Golf, Inc., OH**

Aug 2015 - Aug 2019

- Increased sales by 25% through effective marketing and management strategies.
- Hired and trained a team of 5 employees who provided excellent customer service.
- Implemented new inventory management system that saved the company \$5,000 per month.
- Negotiated with vendors to get better prices on supplies, resulting in a 10% decrease in costs.
- Successfully organized and ran monthly golf tournaments that increased membership by 15%.
- Created an online presence for the shop which resulted in a 20% increase in web traffic.