

Rosana Schackmann

Government Affairs Specialist

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☎ (956) 968-5144

📍 311 W Chapel Hill St, Durham, NC 27701

EDUCATION

Bachelor of Science in Political Science at Duke University, NC

Aug 2013 - May 2017

Some skills I've learned are writing research papers, giving presentations, time management, and working in teams.

LINKS

[linkedin.com/in/rosanaschackmann](https://www.linkedin.com/in/rosanaschackmann)

SKILLS

Lobbying

Policy Analysis

Legislative Research

Grassroots Organizing

Political Campaigning

Fundraising • Event Planning

LANGUAGES

English

Mandarin

HOBBIES

Reading

Cooking

Traveling

PROFILE

I am a government affairs specialist with over 5 years of experience in the field. I have worked extensively with various levels of government, both domestic and international, to advance the interests of my clients. I have a proven track record in developing and implementing successful lobbying strategies that achieve positive outcomes for my clients. In addition to my lobbying work, I also have extensive experience conducting research on public policy issues and preparing detailed reports for my clients. My skills and experience make me an excellent advocate for my client's interests and allow me to effectively navigate the complex world of government affairs.

EMPLOYMENT HISTORY

● Senior Government Affairs Specialist at NC Department of Insurance, NC

May 2022 - Present

- Led the development and implementation of a successful advocacy campaign that resulted in increased funding for client's programs by \$3 million.
- Researched, wrote, and edited complex reports and briefings on legislative and policy issues for senior staff members.
- Managed grassroots lobbying efforts which led to the passage of key legislation benefiting clients.
- Successfully navigated the political process to secure meetings with high-level decision makers on behalf of clients.

● Government Affairs Specialist at NC Department of State, NC

Aug 2017 - Mar 2022

- Led the development and implementation of a successful government affairs strategy that resulted in the passage of key legislation.
- Built strong relationships with elected officials and their staff, resulting in increased access to decision-makers.
- Secured funding for important programs through effective advocacy and relationship building with key budget writers.

CERTIFICATES

Certified Government Financial Manager (CGFM)

Sep 2020

Certified Public Finance Officer (CPFO)

Jul 2019

MEMBERSHIPS

American League of Lobbyists

National Association of Government Contractors