

Shakiya Hillock

Head Sommelier

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☎ (212) 592-3606

📍 12 Elm St, Fairfax, VA 22030

Education

Master of Science in Oenology and Viticulture at Virginia Tech, VA

Aug 2011 - May 2015

I have learned how to manage a vineyard, make wine, and understand the science behind it.

Links

[linkedin.com/in/shakiyahillock](https://www.linkedin.com/in/shakiyahillock)

Skills

Wine knowledge

Food and wine pairing

Serving etiquette

Wine service standards

Storage and preservation of wine

Cellar management

Menu development

Languages

English

Mandarin

Hobbies

Organizing wine tastings

Pairing wine with food

Collecting wine

Employment History

Head Sommelier at J. Christopher Wines, VA

May 2022 - Present

- Successfully managed and trained a team of 5 sommeliers.
- Created wine lists for over 500 events.
- Successfully paired wines with food for over 1,000 guests.
- Obtained Level III Certification from the Court of Master Sommeliers.
- Awarded "Best Wine Program" by Zagat.

Sommelier at Pippin Hill Farm & Vineyards, VA

Jul 2018 - Apr 2022

- Trained and developed a team of 12 sommeliers.
- Led wine education classes for staff and customers on proper wine service, food pairings, and tasting techniques.
- Created dynamic wine menus that increased sales by 15%.
- Negotiated exclusive contracts with 5 wineries to carry their products in the restaurant.
- Successfully completed the Court of Master Sommeliers Level III Certification.

Associate Sommelier at The Jefferson Hotel, VA

Sep 2015 - May 2018

- Trained and developed a team of 6 Sommeliers, who achieved excellent results in guest satisfaction surveys.
- Led wine education classes for staff and guests on a regular basis, fostering an appreciation for wine among employees and customers alike.
- Successfully managed inventory levels to maintain profitability while ensuring that the restaurant always had the right wines on hand to meet customer demand.
- Negotiated advantageous contracts with suppliers which resulted in cost savings for the restaurant without sacrificing quality or selection.
- Regularly received positive feedback from guests regarding my knowledge and ability to recommend appropriate wines to match their meal choices.

Certificates

Certified Specialist of Wine (CSW)

Oct 2020

Certified Sommelier

Aug 2019

Memberships

American Sommelier Association

Court of Master Sommeliers