

# Sneha Gurung

Headhunter

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## Details

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(663) 817-0269

1221 Cypress St, Oxford, MS 38655

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## Profile

I have over 5 years of experience as a headhunter. I am extremely knowledgeable about the recruitment process and have successfully placed many candidates in positions that they are well suited for. I am passionate about matching people with jobs that they will love and excel at, and take great satisfaction in seeing my placements succeed.

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## Employment History

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### Software Engineering Manager at Ardent Solutions, MS

Mar 2022 - Present

- Led a team of 10 software engineers to develop a new e-commerce platform that increased sales by 25%.
- Implemented Agile methodology across all software engineering projects, resulting in a 30% increase in efficiency.
- Negotiated and secured a \$1M contract with ABC Corporation for the development of bespoke software.
- Led the development of a new CRM system that improved customer retention rates by 20%.
- Successfully migrated the company's website from PHP to Python, resulting in a 50% decrease in server costs.

### Lead Software Engineer at The Recruiters, MS

Sep 2017 - Jan 2022

- Led a team of engineers in developing a new software application that was successfully implemented in 10 different hospitals across the country.
- Wrote code for and helped design 50% of the features in the new software application.
- Acted as technical lead on the project, providing guidance and direction to other engineers on the team.
- Successfully completed projects ahead of schedule and under budget on multiple occasions.
- Led training sessions for hospital staff on how to use the new software application.

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## Education

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### High School Diploma at Jackson State University

Sep 2012 - May 2017

I have learned to write, read, and do math at a high school level.

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## Links

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[linkedin.com/in/snehagurung](https://www.linkedin.com/in/snehagurung)