

# Conchita Kirberger

Investment Banking Analyst

## Profile

I have over 3 years of experience as an investment banking analyst. I have worked on a variety of deals, including mergers and acquisitions, initial public offerings, and debt financings. I have also gained valuable experience in financial modeling and valuation. My skills include being able to quickly analyze complex situations and identify key issues. I am also excellent at communicating with clients and other members of the deal team.

## Employment History

### Investment Banking Analyst at Fidelity Investments, SD

Jun 2022 - Present

- Successfully closed \$1.5B in investment banking deals.
- Managed a team of 5 analysts and helped them close \$750M in investment banking deals.
- Successfully completed 50+ client presentations on deal opportunities.
- Conducted market analysis and due diligence on over 100 companies.
- Created valuation models for 20+ companies.

### Investment Banking Associate at Goldman Sachs, SD

Sep 2019 - May 2022

- Led a team of 4 analysts in the due diligence process for a \$2.3B merger between Company A and Company B.
- Reviewed and updated 100+ pages of financial models to be used in client presentations.
- Presented findings to clients on behalf of senior bankers, ultimately leading to the acquisition.
- Actively managed a portfolio of 15 companies, generating \$1M in revenue.
- Wrote initial public offering (IPO) prospectuses for 3 tech startups raising over \$600M.
- Negotiated loans worth more than \$500 million as part of distressed debt trading desk.

## Education

### Bachelor of Science in Finance at University of South Dakota

Aug 2015 - May 2019

Some skills I've learned are financial analysis, critical thinking, and Excel.

## Certificates

### Certified Financial Analyst (CFA)

Oct 2020

### Certified Investment Banking Analyst (CIBA)

Sep 2019

## Details

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## Links

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## Skills

Financial Modeling

Financial Analysis

Excel

PowerPoint

Microsoft Office Suite

VBA

## Languages

English

Arabic

## Hobbies

Skiing

Golf

Travelling