# Lateasha Pastori

## **IT Director**

lateasha.pastori@gmail.com



(124) 145-1206



1234 Elm Street, St. Paul, MN



### **Education**

## **Master of Science in** Information Technology at **University of Minnesota**

Aug 2011 - May 2015

I have learned how to effectively communicate and collaborate with others, how to think critically and solve problems, and how to use technology to its fullest potential.

## Links

<u>linkedin.com/in/lateashapastori</u>

#### Skills

**IT Strategy** 

IT Governance

**Project Management** 

Service Delivery Management

Infrastructure Management

**Cloud Computing** 

Security

## Languages

English

Urdu

## **Employment History**

#### IT Director at 3M, MN

Apr 2022 - Present

- Negotiated and executed a \$2.5 million contract with an international IT services provider, resulting in significant cost savings for the company.
- Led the implementation of a new enterprise-wide CRM system, which increased sales by 10% within 6 months.
- Managed a team of 50+ IT professionals responsible for developing and maintaining critical business applications.
- Implemented an innovative cloud computing solution that reduced server costs by 30% while improving performance and reliability.
- Spearheaded the development of a mobile app that generated \$1 million in revenue within its first year.

### Senior IT Director at Best Buy, MN

Sep 2019 - Feb 2022

- Led a team of 12 IT professionals responsible for all aspects of the company's technology infrastructure.
- Defined and communicated IT strategy to align with business goals, resulting in increased efficiency and productivity.
- Implemented an enterprise-wide cloud computing solution that saved the company \$1 million per year.
- Led the development of a custom software application that increased sales by 10%.
- Managed an annual budget of \$5 million and consistently came in under budget.
- Negotiated favorable terms with vendors, saving the company 20% on hardware costs.

#### Lead IT Director at Cargill, MN

Aug 2015 - Aug 2019

- Led a team of 12 IT professionals in developing and implementing new software that increased productivity by 15%.
- Successfully completed the installation of a new \$1 million dollar computer system on time and under budget.
- Worked with vendors to negotiate cost savings totaling \$600,000 over three years.
- Led the development of an intranet portal that was used by 95% of employees within six months.
- Created annual budgets for the department that were accurate within 2% each year for 5 years.