

Mysia Mounger

Lead Associate

Profile

I am a highly experienced Lead Associate with over 5 years in the industry. I have gained an extensive amount of knowledge and skillsets during my time working, which has allowed me to become an expert in my field. I possess excellent communication abilities, allowing me to effectively lead teams and projects. My organizational skills are superb, as I am able to manage multiple tasks simultaneously without any issues. Overall, I am a high-performing individual who always puts the needs of my team first.

Employment History

Lead Associate at Company 1, ID

Jun 2022 - Present

- Led a team of 5 associates and successfully completed projects within deadlines.
- Trained new associates on the company's products, services, and processes.
- Demonstrated excellent customer service skills by handling customer inquiries and complaints in a professional manner.
- Maintained high quality standards while inspecting finished products before packaging them for shipment.
- Acted as a liaison between different departments to ensure efficient communication and collaboration.

Associate at Company 2, ID

Jul 2017 - May 2022

- Closed 10 deals totaling \$2 million in annual recurring revenue.
- Averaged 20% quota attainment over a 3-year period.
- Grew book of business by 30% year over year for 2 consecutive years.
- Won "Top Performer" award 4 times.
- Consistently ranked in top 5% of sales reps.

Education

Juris Doctor at Harvard University, MA

Sep 2012 - May 2017

I have learned to research and write legal documents, to think critically and analytically, and to advocate for my clients.

Certificates

Certified Lead Associate (CLA)

Dec 2020

Certified Diverse Certificate (CDC)

Jan 2019

Memberships

American Marketing Association

Direct Marketing Association

Details

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Links

[linkedin.com/in/mysiamounger](https://www.linkedin.com/in/mysiamounger)

Skills

Communication



Leadership



Organizational



Time Management



Problem Solving/Analysis



Technical Writing



Research



Languages

English



Italian



Hobbies

Lead Associate's hobbies are: