

Devaeh Metzgar

Managing Director

Employment History

Details

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(470) 674-9734

1267 Poplar Ave, Memphis, TN 38105

Managing Director at FedEx, TN

Mar 2022 - Present

- Led a team of 10 to generate \$2 million in sales over 6 months.
- Increased market share by 5% in 12 months.
- Grew customer base by 20% in 24 months.
- Achieved cost savings of \$1 million in first year as managing director.
- Implemented new process that reduced cycle time by 30%.

Senior Managing Director at Nissan, TN

Sep 2018 - Jan 2022

- Led a team of 12 analysts in the development of a new financial forecasting model that increased accuracy by 15%.
- Presented findings to the Board of Directors that resulted in the approval of a \$2.5 million investment.
- Implemented cost-saving measures that reduced overhead expenses by 10%.
- Conducted market analysis and identified potential acquisition targets that helped grow revenue by 20%.
- Managed due diligence process for a \$100 million merger & acquisition transaction.

Executive Managing Director at Vanderbilt University, TN

Sep 2002 - Jul 2018

- Led a team of 12 executives and managed a \$2.5 billion budget.
- Successfully implemented cost-saving initiatives that reduced expenses by 10%.
- Negotiated and executed contracts with vendors totaling \$1 million in savings.
- Developed and launched a new product line that generated \$3 million in revenue.
- Directed the company's response to a major data breach, minimizing damage and restoring customer confidence.

Education

Master of Business Administration at Vanderbilt University, TN

Sep 1998 - May 2002

I have learned how to manage a business, including developing strategies, making decisions, and organizing resources.

Links

[linkedin.com/in/devaehmetzgar](https://www.linkedin.com/in/devaehmetzgar)