Antoniette Brogli

Mortgage Loan Officer

Profile

Details

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I am a mortgage loan officer with over 3 years of experience in the industry. I have a proven track record of success in helping people finance their homes. I am knowledgeable and experienced in all aspects of the loan process, from pre-qualification to closing. I have a strong commitment to customer service and satisfaction, and I take pride in my work. I am looking for an opportunity to use my skills and experience to help others achieve their homeownership goals.

Employment History

Mortgage Loan Officer at Denali Alaskan Federal Credit Union, AK

Jun 2022 - Present

- Originated \$10 million in mortgage loans each month for 12 consecutive months.
- Exceeded annual loan production goals by 25%.
- Closed an average of 30 loans per month.
- Ranked as the #1 Mortgage Loan Officer in the company for 3 years in a row.
- Consistently provided exceptional customer service, resulting in high customer satisfaction ratings.

Mortgage Loan Officer II at Alaska Housing Finance Corporation, AK

Sep 2019 - May 2022

- Originated an average of \$5.2 million in mortgage loans per month, totaling over \$62 million in loan volume for the year.
- Exceeded quarterly production goals by an average of 22%.
- Ranked in the top 10% of all Mortgage Loan Officers nationwide for total loan volume closed.
- Closed 100% of FHA, VA and Conventional purchase loans with zero defects identified on post-closing quality control reviews.
- Averaged a 30-day closing rate of 97%, significantly exceeding departmental expectations.
- Maintained a delinquency ratio below industry averages throughout tenure.

Education

Bachelor of Science in Business Administration at University of Alaska Anchorage

Aug 2015 - May 2019

Some skills I've learned are teamwork, communication, and time management.