

BETINA BETTELYOUN

Mortgage Loan Officer

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(301) 669-7751

623 Pritchard Ave, Birmingham, AL 35217



PROFILE

I am a mortgage loan officer with over three years of experience in the industry. I have worked with a variety of clients, from first-time homebuyers to those looking to refinance their homes. I have a deep understanding of the mortgage process and am able to guide my clients through it smoothly. I pride myself on being able to find creative solutions for even the most challenging situations. My goal is always to get my clients into the best possible loan for their needs and help them navigate any challenges that come up along the way.

LINKS

[linkedin.com/in/betinabettelyoun](https://www.linkedin.com/in/betinabettelyoun)

SKILLS

Mortgage loan processing

Mortgage loan underwriting

Mortgage loan origination

Strong communication skills

Customer service orientation

Organizational skills

Time management

LANGUAGES

English

Portuguese

EMPLOYMENT HISTORY

● Mortgage Loan Officer at Guaranteed Rate, AL

May 2022 - Present

- Originated \$20 million in mortgage loans over the course of one year.
- Achieved a 97% satisfaction rating from customers.
- Consistently ranked as one of the top loan officers in terms of production.
- Closed an average of 30 loans per month.
- Helped first-time homebuyers achieve their homeownership dreams.

● Mortgage Loan Officer II at Rocket Mortgage, AL

Sep 2019 - Apr 2022

- Originated an average of \$5 million in mortgage loans per month, resulting in total loan volume of over \$100 million for the year.
- Consistently ranked as a top producing loan officer, finishing in the Top 10% of all officers company-wide.
- Demonstrated expert level knowledge of conventional and government underwriting guidelines.
- Developed strong relationships with local real estate agents and builders to increase referral business.
- Recognized by management for consistently providing superior customer service throughout the loan process.

EDUCATION

Bachelor of Science in Business Administration at University of Alabama

Aug 2014 - May 2019

I have learned how to manage and lead a team, how to budget and forecast for a company, and how to market and sell products.

CERTIFICATES

Certified Mortgage Banker (CMB)

Jan 2021

Certified Residential Mortgage Specialist (CRMS)

May 2019

MEMBERSHIPS

Mortgage Bankers Association

National Association of Mortgage Bankers