

Corry Weathersby

Pharmaceutical Sales Consultant

Profile

I am a Pharmaceutical Sales Consultant with over 1 year of experience. I have successfully sold pharmaceutical products to doctors and pharmacies. I have excellent communication and negotiation skills. I am able to build relationships with customers and provide them with the best possible service.

Employment History

Pharmaceutical Sales Consultant at Johnson & Johnson, TX

Jun 2022 - Present

- Achieved 120% of sales goals for the year.
- Consistently ranked in the top 10% of all pharmaceutical sales consultants nationwide.
- Won "Top Sales Consultant" award for 3 consecutive years.
- Successfully implemented new product launches that resulted in increased market share and revenue growth.
- Grew territory by 25% through effective account management and prospecting strategies.
- Achieved \$15 million in annual sales.

Pharmaceutical Sales Representative at Pfizer, TX

Sep 2021 - May 2022

- Achieved 120% of sales quota for 3 consecutive years.
- Grew territory sales by 20% in 1 year.
- Exceeded quarterly call activity goals by an average of 15%.
- Consistently ranked in the top 10% of performers company-wide.
- Won "Rookie of the Year" award in first year with company.

Education

Bachelor of Science in Pharmaceutical Sciences at The University of Texas at Austin

Aug 2017 - May 2021

I've learned how to develop and manufacture drugs and how to ensure their quality.

Certificates

Certified Pharmaceutical Sales Consultant (CPSC)

Mar 2021

Certified Medical Sales Professional (CMSP)

Dec 2019

Memberships

American Medical Association

Pharmaceutical Research and Manufacturers of America

Details

corry.weathersby@gmail.com

(379) 893-5479

1581 Oak St, Houston, TX 77002

Links

[linkedin.com/in/corryweathersby](https://www.linkedin.com/in/corryweathersby)

Skills

Pharmaceuticals

Sales

Consulting

Marketing

Business Development

Account Management

Languages

English

Dutch

Hobbies

Listening to music

Going to the gym

Watching TV