## Tyresha Ferritto

Procurement Specialist

## Profile

Over three years of experience as a Procurement Specialist. Demonstrated ability to manage the procurement process from start to finish, including vendor management, contract negotiation, and cost savings analysis. Proven track record of developing and maintaining strong working relationships with vendors and internal customers. Strong analytical skills used to evaluate supplier proposals and make recommendations for awarding contracts.

## Employment History

### Procurement Specialist at Johnson & Johnson, NJ

May 2022 - Present

- Negotiated and procured contracts with vendors totaling \$3M in annual savings for the company.
- Led the development of a new procurement process that shortened cycle time by 20%.
- Implemented a spend analysis program that identified \$5M in potential cost savings.
- Developed and managed relationships with key suppliers, resulting in improved quality and delivery performance.
- Managed RFP process for multi-million dollar contract, resulting in successful award to qualified vendor.

## Procurement Specialist II at Bristol-Myers Squibb, NJ

Aug 2019 - Apr 2022

- Negotiated and procured \$1.5 million in medical equipment for a new hospital wing.
- Led the charge on developing and implementing a new e-procurement system that saved the company \$100,000 per year.
- Successfully negotiated prices with vendors that resulted in savings of 10% annually.
- Awarded "Supplier of the Year" by XYZ Corporation for exceptional service and quality.
- Wrote proposals that secured \$3 million in funding from government grants.

## Education

# Bachelor of Science in Business Administration at Rutgers University, NJ

Aug 2014 - May 2019

Bachelor of Science in Business Administration teaches skills such as business communication, business ethics, business law, business mathematics, and business statistics.

## Certificates

Certified Public Procurement Officer (CPPO) Dec 2020

Certified Federal Contracts Manager (CFCM) May 2019

### Details

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## Links

linkedin.com/in/tyreshaferritto

#### Skills

Contract negotiation

Supplier management

Spend analysis

Procurement process improvement

Category management

EProcurement systems

#### Languages

English

Mandarin

#### Hobbies

Organizing Listening to music Watching TV