# Kessa Foltz

**Project Manager** 

# **Employment History**

#### Project Manager at Entergy Corporation, AR

Mar 2022 - Present

- Led a team of 12 engineers and technicians in the development of a new product line, which increased company profits by 15%.
- Defined project scope, goals and deliverables that guided the work of an external advertising agency hired to promote the launch of the new product line. As a result, media coverage exceeded expectations and helped drive sales.
- Planned and coordinated all aspects of 10 trade show events annually, resulting in 50% growth in leads generated from these events.
- Successfully completed projects on time within budget while maintaining high customer satisfaction ratings (4.8 out 5).
- Trained other employees on project management best practices so they could more effectively contribute to departmental success.

## Senior Project Manager at Windstream Communications, AR

Sep 2018 - Feb 2022

- Led a team of 15 in the development and implementation of Project XYZ which resulted in an increase in productivity by 25%.
- Successfully completed 8 major projects within budget and ahead of schedule.
- Managed a \$5 million project from start to finish with zero cost overruns.
- Reduced project completion time by 20% on average across all projects managed.
- Increased customer satisfaction rating from 78% to 92%.

#### Lead Project Manager at Murphy USA, AR

Jul 2015 - Jul 2018

- Successfully completed projects within budget and ahead of schedule while maintaining high customer satisfaction ratings.
- Successfully managed teams of up to 15 members across multiple departments and locations.
- Streamlined project management processes, resulting in a 25% decrease in overall project duration.
- Created comprehensive project plans that included all necessary tasks, dependencies, risks, and resources needed for successful completion.
- Documented best practices for future reference and training purposes.

# Certificates

Certified Project Manager (CPM) Jan 2021

**Certified Agile Project Manager (CAPM)** Apr 2019

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- **C** (222) 184-1318
- 2807 Briargate Dr, Maumelle, AR 72113

# Education

Bachelor of Science in Project Management at University of Arkansas, AR

Aug 2011 - May 2015

Some skills I've learned are effective communication, teamwork, leadership, and time management.

## Links

linkedin.com/in/kessafoltz

## Skills

Communication

Organization

Planning

Time management

Budgeting

**Risk management** 

Negotiation

#### Languages

English

Urdu