

Rachelle Kerl

Project Manager

Employment History

Project Manager at Bluebeam, Inc., IL

Jun 2022 - Present

- Led a team of 4 engineers and 1 designer in the development of 5 new products, which resulted in \$2.5 million in increased revenue for the company.
- Successfully managed a \$1 million budget for a construction project that was completed on time and under budget.
- Implemented a new marketing campaign that generated an additional 10% sales growth for the company.
- Negotiated favorable terms with vendors that saved the company 20% on annual expenses.
- Wrote proposals that secured 3 major contracts worth a total of \$5 million over 2 years.

Senior Project Manager at Trimble Navigation, IL

Sep 2019 - Apr 2022

- Led a team of 10 engineers in the development of 5 new products, which were released on schedule and within budget.
- Successfully managed 15 large-scale projects with teams of up to 30 people.
- Defined project requirements and objectives, created detailed work plans, schedules, project estimates, resource plans and status reports.
- Chaired weekly meetings with clients/stakeholders to provide updates on progress and identify risks/issues.

Lead Project Manager at Viewpoint Construction Software, IL

Jul 2015 - Jul 2019

- Led a team of 5 project managers and 10 analysts in developing a \$2.5 million per year cost-savings plan for a major corporation.
- Successfully completed 15 projects within budget and ahead of schedule.
- Wrote proposals that resulted in the acquisition of 3 new clients, totaling over \$1 million in revenue.
- Negotiated contracts with vendors that saved the company an average of 20% on all future purchases.
- Managed teams of up to 30 people across multiple departments and locations.

Certificates

Certified Project Manager (CPM)

Dec 2020

Certified Agile Project Manager (CAPM)

May 2019

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📍 2324 W Jackson Blvd, Chicago, IL 60612

Education

Bachelor of Science in Project Management at University of Illinois at Urbana-Champaign

Sep 2011 - May 2015

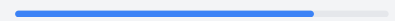
Some skills I've learned are effective communication, teamwork, and time management.

Links

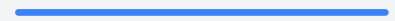
[linkedin.com/in/rachellekerl](https://www.linkedin.com/in/rachellekerl)

Skills

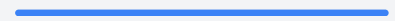
Communication



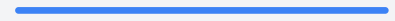
Organization



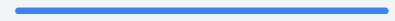
Planning



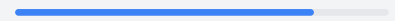
Time management



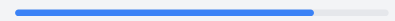
Budgeting



Risk management

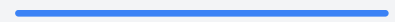


Negotiation



Languages

English



Spanish

