



LINKS

[linkedin.com/in/dalenamartinelli](https://www.linkedin.com/in/dalenamartinelli)

SKILLS

Communication

Organization

Planning

Time management

Budgeting

Risk management

Negotiation

LANGUAGES

English

Dutch

HOBBIES

Listening to music

Watching movies

Organizing events

EMPLOYMENT HISTORY

● Project Manager at Lockheed Martin, VA

May 2022 - Present

- Led a team of 12 developers in the successful launch of an e-commerce website that processed \$1 million in sales in its first month.
- Successfully completed 4 major projects within budget and ahead of schedule.
- Managed a portfolio of 15+ projects with a total value exceeding \$10 million.
- Streamlined project management processes, resulting in a 25% increase in efficiency.
- Continually exceeded customer expectations, resulting in high levels of customer satisfaction.

● Senior Project Manager at Northrop Grumman, VA

Aug 2020 - Apr 2022

- Led a team of 12 project managers in executing 30+ simultaneous projects with a 97% success rate.
- Achieved \$2.5M in cost savings by identifying and addressing process improvement opportunities.
- Chaired the PMO Steering Committee, which oversaw all aspects of the Project Management Office including budgeting, resourcing, training, and methodology development.
- Defined and implemented governance processes that increased transparency and accountability across all projects while reducing cycle times by 20%.
- Successfully completed 5 large-scale enterprise IT implementations (\$10M+) on time and within budget.

● Lead Project Manager at General Dynamics, VA

Jul 2015 - Jun 2020

- Led a team of 5 project managers and 15 analysts in developing a new forecasting system for the company. The system was completed on time and under budget.
- Successfully managed the development and implementation of a new CRM system for the company. The project was completed on time, within budget, and with minimal disruptions to business operations.
- Managed the roll-out of a new product line for the company. The launch was successful, with no major issues or delays experienced during implementation.
- Oversaw all aspects of an organizational restructuring initiative that resulted in increased efficiency and productivity across departments.