

Sylvia Vrabel

Real Estate Agent

Profile

In the past 2 years, I have successfully closed on deals totaling over \$5 million in value. As a real estate agent, I am knowledgeable about market trends and effective negotiation strategies. My clients appreciate my honest approach and dedication to finding the best possible property for their needs. I am confident in my ability to provide an exceptional level of service and would be proud to represent your company.

Employment History

Real Estate Agent at Troutman & Associates, WV

Jun 2022 - Present

- Negotiated and closed 10 real estate deals, totaling \$3 million in value.
- Wrote 50 successful proposals to purchase property.
- Created marketing campaigns that generated 100 leads per month.
- Consistently ranked as top sales agent for company, with 20%+ market share.
- Managed a team of 5 agents, helping them close an average of 2 deals per month.

Real Estate Agent Trainee at Hays Real Estate, WV

Jul 2020 - May 2022

- Negotiated and closed 10 real estate transactions totaling over \$2 million in value.
- Developed a strong understanding of the local real estate market and trends.
- Created marketing materials (e.g. flyers, website listings) that generated significant interest from buyers.
- Actively managed client relationships throughout the buying/selling process, ensuring high levels of satisfaction.
- Coordinated with other team members (e.g. loan officers, home inspectors) to ensure smooth transaction processes.

Education

High School Diploma at Parkersburg High School, Parkersburg, WV

Sep 2015 - May 2020

Some skills I've learned are time management, how to study effectively, and how to manage stress.

Certificates

Certified Residential Specialist (CRS)

Feb 2021

Accredited Buyer's Representative (ABR)

Mar 2019

Memberships

National Association of Realtors

National Association of Real Estate Brokers

Details

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Links

[linkedin.com/in/sylviavrabel](https://www.linkedin.com/in/sylviavrabel)

Skills

Real estate law

Contract negotiation

Mortgage financing

Property valuation

Marketing and sales skills

Business management

People skills

Languages

English

Dutch

Hobbies

Hiking

Tennis

Golf