

Margareta Hornbaker

Real Estate Agent

✉ margareta.hornbaker@gmail.com

☎ (195) 951-3422

📍 1234 Elm Street, WA 10001

EDUCATION

High School Diploma at Bellevue High School, Bellevue, WA

Sep 2015 - May 2020

I've learned how to study for and take tests, how to do research, and how to write papers.

LINKS

[linkedin.com/in/margaretahornbaker](https://www.linkedin.com/in/margaretahornbaker)

SKILLS

Real estate law

Contract negotiation

Mortgage financing

Property valuation

Marketing and sales skills

Business management

People skills

LANGUAGES

English

Spanish

HOBBIES

Selling real estate

Listing real estate

Managing real estate

PROFILE

I am a professional real estate agent with over 2 years of experience. I have worked with buyers and sellers to help them find or sell their homes. I work hard to get the best possible outcome for my clients, whether that is finding the perfect home or getting the most money for their home. I have a proven track record of success and would love to help you with your real estate needs.

EMPLOYMENT HISTORY

● Real Estate Agent at Keller Williams, WA

Jun 2022 - Present

- Negotiated the sale of a \$2 million dollar home.
- Sold an average of 10 homes per year.
- Consistently ranked in the top 5% of agents in terms of sales volume.
- Achieved 100% customer satisfaction rating from past clients.
- Developed strong relationships with key industry partners, such as mortgage brokers and home inspectors.

● Real Estate Agent Trainee at Windermere, WA

Jul 2020 - May 2022

- Negotiated and closed six real estate transactions totaling over \$1 million in value.
- Developed deep relationships with clients, leading to repeat business and referrals.
- Demonstrated expert knowledge of the local real estate market, trends, and best practices.
- Delivered an exceptional level of customer service throughout each transaction.
- Proactively managed all aspects of each deal, from start to finish.
- Adeptly navigated challenging negotiations to achieve favorable outcomes for all parties involved.

CERTIFICATES

Certified Residential Specialist (CRS)

Jan 2021

Accredited Buyer's Representative (ABR)

Sep 2019

MEMBERSHIPS

National Association of Realtors

National Association of Real Estate Brokers