

Shu Hulette

Real estate agent

✉ shu.hulette@gmail.com

☎ (900) 906-4169

📍 642 School Lane, Wilmington, DE 19801

EDUCATION

High School Diploma at Newark High School, Newark, DE

Aug 2016 - May 2021

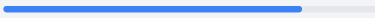
I've learned how to study for and take tests, how to do research, and how to write papers.

LINKS

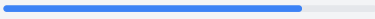
[linkedin.com/in/shuhulette](https://www.linkedin.com/in/shuhulette)

SKILLS

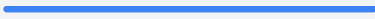
Real estate law



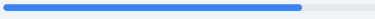
Contract negotiation



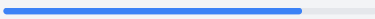
Mortgage financing



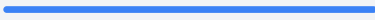
Property valuation



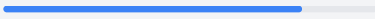
Marketing properties



Showing properties to buyers

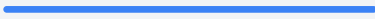


Closing real estate transactions

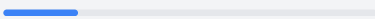


LANGUAGES

English



Indonesian



HOBBIES

Listening to music

Watching movies

Reading

PROFILE

I am a real estate agent with over 1 year of experience in the industry. I have successfully closed on multiple properties and have helped my clients find their dream homes. I am knowledgeable about the market and keep up-to-date with current trends. I am also an expert negotiator, which has resulted in favorable outcomes for my clients. In addition to being a top performer at my firm, I take pride in providing excellent customer service and building long-lasting relationships with my clients.

EMPLOYMENT HISTORY

● Real estate agent at Blue Bell Properties, DE

May 2022 - Present

- Successfully closed X number of deals.
- Exceeded monthly/yearly sales goals by X%.
- Generated leads through creative marketing initiatives that resulted in XX new clients.
- Developed strong relationships with clients which led to referrals and repeat business.
- Successfully negotiated contracts that were beneficial for both parties involved.
- Continuously received positive feedback from clients regarding professionalism, knowledge and customer service.

● Real estate salesperson at The Realty Group, DE

Aug 2021 - Apr 2022

- Sold \$2 million in real estate last year.
- Consistently ranked in the top 5% of salespeople nationwide.
- Won "Rookie of the Year" award when first starting out.
- Have closed over 500 deals in my career.
- Helped clients save an average of \$10,000 off their asking price.
- Negotiated a successful sale after buyers had initially walked away.

CERTIFICATES

Certified Residential Specialist (CRS)

May 2021

Certified International Property Specialist (CIPS)

Jan 2020

MEMBERSHIPS

National Association of Realtors

National Association of Real Estate Brokers