

Deona Vaupel

Real Estate Broker

✉ deona.vaupel@gmail.com

☎ (908) 538-6529

📍 1203 Elm Street, Manchester,
NH 03103

Education

Real Estate Brokerage at Dartmouth College, NH

Aug 2014 - May 2019

Some skills I've learned are: time management, communication, organization, and people skills.

Links

[linkedin.com/in/deonavaupel](https://www.linkedin.com/in/deonavaupel)

Skills

Real Estate Law

Contracts

Mortgage Financing

Property Management

Marketing and Sales Strategies

Business Administration

Negotiation

Languages

English

Arabic

Hobbies

Golf

Shopping

Cooking

Profile

A real estate broker with over three years of experience helping clients buy and sell properties. I have a proven track record of success in negotiations, as well as excellent customer service skills. I am knowledgeable about the local market and trends, which allows me to provide my clients with the best possible advice. I am also experienced in handling all aspects of a transaction, from start to finish.

Employment History

Real Estate Broker at Century 21 The Gail Spada Team, NH

Mar 2022 - Present

- Negotiated the sale of a \$3 million commercial property.
- Secured financing for a client to purchase a \$2 million home.
- Sold 100 properties in one year.
- Consistently ranked as top salesperson in company.
- Won awards for being top producer in region.

Real Estate Agent at Keller Williams Realty-Metropolitan, NH

Jul 2019 - Jan 2022

- Negotiated and closed 10 real estate deals, totaling over \$2 million in value.
- Achieved top sales agent status within company, selling more homes than any other agent.
- Consistently ranked as one of the top producing agents in the region.
- Developed strong relationships with clients, many of whom have used my services for multiple transactions.
- Demonstrated expert knowledge of the local real estate market.

Certificates

Certified Residential Specialist (CRS)

Nov 2020

Certified International Property Specialist (CIPS)

Mar 2019

Memberships

National Association of Realtors

National Association of Real Estate Brokers