

Rox Tessman

Real Estate Broker

✉ rox.tessman@gmail.com

☎ (753) 548-0630

📍 12345 Elm St, New York, NY
10001

Education

Real Estate Brokerage at University of Arkansas, Fayetteville, AR

Aug 2014 - May 2019

Some skills I've learned are: real estate law, marketing, business management, and finances.

Links

[linkedin.com/in/roxtessman](https://www.linkedin.com/in/roxtessman)

Skills

Real Estate Law

Contracts

Mortgage Financing

Property Management

Marketing and Sales Strategies

Business Administration

Negotiation

Languages

English

Hindi

Profile

I am a real estate broker with over three years of experience. I have successfully closed on numerous properties, both residential and commercial. I pride myself on being able to find the perfect property for each of my clients and getting them the best possible price. My attention to detail ensures that every transaction goes smoothly. I would be a valuable asset to any real estate firm looking for an experienced broker who puts their client's needs first.

Employment History

Real Estate Broker at CIR Realty, AR

Jun 2022 - Present

- Negotiated the sale of a \$2 million commercial property.
- Sold a record number of homes in one year - 78 properties.
- Achieved 100% client satisfaction rating from surveys.
- Closed 50 real estate transactions totaling over \$10 million in value.
- Grew my real estate business by 25% last year through effective marketing and networking.

Real Estate Agent at Re/Max, AR

Sep 2019 - May 2022

- Sold 50 houses in one year.
- Sold a house in 24 hours.
- Negotiated a \$10,000 price reduction on a home.
- Helped first-time home buyers find and purchase their dream home.
- Closed escrow on a property with an all-cash offer.

Certificates

Certified Residential Specialist (CRS)

Sep 2020

Certified International Property Specialist (CIPS)

Jan 2019

Memberships

National Association of Realtors

National Association of Real Estate Brokers