

Shelli Wear

Real Estate Broker

Profile

I am a licensed real estate broker with over three years of experience. I have worked extensively in the industry, and have closed deals on both residential and commercial properties. I am knowledgeable about the market, and use my skills to negotiate the best possible price for my clients. My goal is always to provide excellent service, and to ensure that my clients are satisfied with their purchase or sale.

Employment History

Real Estate Broker at ERA Brokers Consolidated, NV

Mar 2022 - Present

- Negotiated and closed 15 real estate deals totaling \$3 million in value.
- Led a team of 5 real estate agents and generated \$1.5 million in sales.
- Successfully completed 100 hours of continuing education courses.
- Was named "Top Real Estate Agent" by the local Association of Realtors®.
- Served on the Board of Directors for the local Association of Realtors®.

Real Estate Agent at Keller Williams Realty, NV

Sep 2019 - Jan 2022

- Sold an average of 10 properties per month.
- Consistently ranked in the top 3% of agents in the area.
- Negotiated and closed an average of 20 deals per month.
- Achieved a 98% satisfaction rating from clients.
- Won the prestigious "Top Agent" award 3 years in a row.

Certificates

Certified Residential Specialist (CRS)

Feb 2021

Certified International Property Specialist (CIPS)

Sep 2019

Memberships

National Association of Realtors

National Association of Real Estate Brokers

✉ shelli.wear@gmail.com

☎ (993) 961-2329

📍 3600 S Virginia St, Reno, NV 89502

Education

Real Estate Brokerage at University of Nevada, Reno

Sep 2014 - May 2019

Some skills I've learned are: time management, communication, organization, and marketing.

Links

[linkedin.com/in/shelliwear](https://www.linkedin.com/in/shelliwear)

Skills

Real Estate Law

Contracts

Mortgage Financing

Property Management

Marketing and Sales Strategies

Business Administration

Negotiation

Languages

English

Arabic

Hobbies

Real estate investing

Home improvement

Travel