

Barrie Wallbaum

Real estate broker

Profile

I am a real estate broker with over three years of experience. I have closed deals on both residential and commercial properties, and I have experience working with buyers, sellers, landlords, and tenants. I am knowledgeable about the market trends in my area, and I use this knowledge to help my clients make informed decisions about their investments.

Employment History

Real estate broker at Keller Williams, FL

Apr 2022 - Present

- Negotiated and closed 10 real estate deals totaling \$2.5 million in value.
- Developed strong relationships with 25+ clients, leading to repeat business.
- Demonstrated expert knowledge of the local real estate market, trends, and prices.
- Created custom marketing plans for each listing that generated high levels of interest.
- Provided exceptional customer service throughout the buying/selling process.
- Managed a team of 4 agents and successfully grew the business by 20%.

Real estate agent at Century 21, FL

Aug 2019 - Mar 2022

- Negotiated and closed 10 real estate deals, totaling \$2.5 million in value.
- Developed a strong working knowledge of the local real estate market.
- Consistently provided exceptional customer service to clients.
- Effectively marketed properties using various online and offline channels.
- Successfully navigated complex negotiations to reach favorable outcomes for all parties involved.
- Managed a team of 3 agents, overseeing all aspects of their work.

Certificates

Certified Residential Specialist (CRS)

Oct 2020

Certified International Property Specialist (CIPS)

May 2019

Memberships

National Association of Realtors

National Association of Real Estate Brokers

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☎ (129) 330-6076

📍 1244 Elm Street, New York, NY 10001

Education

Real Estate Brokerage Diploma at Florida Real Estate Academy

Sep 2015 - May 2019

I have learned how to effectively market real estate properties and how to conduct real estate transactions.

Links

[linkedin.com/in/barriewallbaum](https://www.linkedin.com/in/barriewallbaum)

Skills

Real estate law

Mortgage financing

Contract negotiation

Property valuation

Marketing properties

Showing properties to buyers

Closing real estate transactions

Languages

English

German