

Deshae Littlehale

Real estate developer

🏢 Employment History

Real Estate Developer at Trammell Crow Company, TX

May 2022 - Present

- Closed on a \$5 million real estate deal for a new shopping center.
- Negotiated and closed on a \$10 million loan for the development of a new office park.
- Completed construction of a 200-unit apartment complex ahead of schedule and under budget.
- Sold 100 units in the first month after opening sales for a new condominium development.

Real Estate Development Manager at Lincoln Property Company, TX

Jul 2020 - Apr 2022

- Negotiated and closed on the purchase of a 200-unit apartment complex for \$20 million.
- Successfully completed the development and construction of a mixed-use commercial/residential project comprising 100,000 square feet of office space, 60 luxury condominiums, and 15 retail storefronts.
- Led team in securing entitlements for 500-unit residential development including rezoning from agricultural to urban use classification.
- Orchestrated sale of newly developed shopping center to regional grocery chain for \$32 million, representing a 25% return on investment.
- 5) Managed all aspects.

Real Estate Development Associate at Koll Real Estate, TX

Sep 2015 - May 2020

- Negotiated and closed on the purchase of a \$5 million parcel of land for future development.
- Led the due diligence process on a \$10 million real estate acquisition, resulting in the successful purchase of the property.
- Managed construction projects totaling \$15 million in value from start to finish.
- Leased up a 200-unit apartment complex within one year of completion.
- Developed and implemented a marketing plan that generated over 1,000 leads for new residential developments.

🎓 Education

Bachelor of Science in Real Estate Development at University of Houston

Aug 2011 - May 2015

I have learned how to appraise real estate, how to finance real estate projects, and how to develop and manage real estate.

Details

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Links

[linkedin.com/in/deshaelittlehale](https://www.linkedin.com/in/deshaelittlehale)

Skills

Real estate development

Construction management

Architecture

Urban planning

Business administration

Finance Real Estate Economics

Languages

English

Urdu

Hobbies

Golf

Fishing

Skiing