

Doneen Wolosz

Real Estate Developer

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📍 1265 Ethel Rd, Piscataway, NJ
08854

Education

Bachelor of Science in Real Estate Development at Rutgers University, NJ

Sep 2012 - May 2017

Some skills I've learned are market analysis, feasibility studies, construction management, and project finance.

Links

[linkedin.com/in/doneenwolosz](https://www.linkedin.com/in/doneenwolosz)

Skills

Real Estate Development

Construction Management

Architecture

Urban Planning

Real Estate Finance and
Investment

Market Analysis and Feasibility
Studies

Languages

English

Urdu

Profile

I have over 5 years of experience as a Real Estate Developer. I have completed projects ranging from small residential developments to large commercial complexes. I am highly skilled in project management, financial analysis, and negotiation. I am a team player who is able to work well with others to get the job done. I am also an excellent communicator, which allows me to keep all parties involved in a project up-to-date on its progress.

Employment History

Real Estate Developer at K. Hovnanian Companies, NJ

Mar 2022 - Present

- Developed a new real estate development project that increased profits by 25%.
- Negotiated and successfully closed on a \$20 million construction loan for a new development project.
- Led the team that designed and developed a new 200-unit luxury apartment complex, which was completed on time and under budget.
- Managed the sale of a portfolio of properties that generated over \$100 million in sales proceeds.
- Acquired a prime piece of land in downtown Manhattan for a new mixed-use development project.

Real Estate Associate at Toll Brothers, NJ

Jul 2017 - Jan 2022

- Negotiated the sale of a \$2.5 million dollar property.
- Successfully closed 10 real estate transactions.
- Managed a real estate portfolio with properties valued at over \$20 million.
- Achieved top sales agent status in my company, selling more homes than any other agent.
- Worked with first-time home buyers to help them find and purchase their dream home.

Certificates

Certified Real Estate Developer (CRED)

Mar 2021

Certified Commercial Investment Member (CCIM)

Sep 2019

Memberships

National Association of Realtors

National Association of Home Builders