


Zenobia Setta

Real Estate Investor

I am a real estate investor with over 1 year of experience. I have successfully completed numerous projects, including the development and renovation of properties. I have a proven track record in finding, evaluating and acquiring investment opportunities as well as managing all aspects of the project from start to finish. I am an excellent communicator and negotiator, which has resulted in successful transactions with both buyers and sellers. My financial analysis skills are superb, allowing me to quickly identify profitable deals. In addition, I have a strong network of industry professionals that I can rely on for support when needed.

zenobia.setta@gmail.com 

(474) 375-0260 

34 Cumberland St, Portland, ME 
04101

Education

High School Diploma at Portland High School, Portland, ME

Sep 2017 - May 2021

I've learned how to study for
and take tests, how to do
research, and how to manage
my time.

Links

[linkedin.com/in/zenobiasetta](https://www.linkedin.com/in/zenobiasetta)

Skills

Real estate investment analysis

Real estate market analysis

Property valuation

Investment strategy
development

Financial modeling

Excel skills

Negotiation

Employment History

Real Estate Investor at Re/Max, ME

May 2022 - Present

- Negotiated the purchase of a distressed property for \$600,000 and sold it six months later for \$950,000.
- Secured funding from private investors to rehab a dilapidated apartment complex. The project was completed on time and under budget, resulting in increased rental income and property value.
- Successfully advocated for changes in zoning laws that allowed for higher density development, leading to the construction of new condominiums on prime real estate.
- Worked with city officials to get permits approved quickly so that a commercial development could begin generating revenue sooner than expected.
- Managed a team of real estate agents who helped market and sell properties within an exclusive gated community.

Real Estate Investor II at Century 21, ME

Jul 2021 - Apr 2022

- Negotiated and closed on 10 commercial real estate properties, totaling \$200 million in value.
- Developed and managed a portfolio of 30 rental properties, generating \$1.2 million in annual revenue.
- Increased the value of a 200-unit multifamily property by 20% through strategic capital improvements.
- Completed 100+ hours of continuing education courses to maintain active real estate license.
- Sold a mixed-use development for 50% above initial investment.

Certificates

Certified Real Estate Investor (CREI)

Feb 2021

Certified Commercial Investment Member (CCIM)

Apr 2019

Memberships

National Association of Real Estate Investors

Real Estate Investor Association