

SHELIA DUCKART

Real estate investor

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3372 Main Street, Falmouth, ME 04105



PROFILE

I am a real estate investor with over 1 year of experience. I have successfully completed numerous investments, both large and small. I have a proven track record of making money through real estate investing, and I am always looking for new opportunities to invest in. I am knowledgeable about the various types of investment properties available, as well as the different financing options that are available to investors.

LINKS

[linkedin.com/in/sheliaduckart](https://www.linkedin.com/in/sheliaduckart)

SKILLS

Real estate investment analysis

Real estate market analysis

Property valuation

Investment strategy development

Portfolio management

Risk management

LANGUAGES

English

Bengali

HOBBIES

Golf

Skiing

Fishing

EMPLOYMENT HISTORY

● Real estate investor at Realty of Maine, ME

May 2022 - Present

- Negotiated and closed on a \$1.5 million commercial real estate property.
- Completed due diligence and negotiated purchase price for a \$3 million investment property.
- Led the effort to secure financing for a \$4.2 million office building acquisition.
- Arranged the sale of a portfolio of properties for \$12 million, representing a 35% return on investment over 3 years.
- Acquired 100 rental units in inner city neighborhoods, increasing cash flow by 50%.
- Spearheaded the redevelopment of blighted properties in low-income areas, resulting in new jobs and increased tax revenue.

● Real estate investor II at Maine Home Connection, ME

Aug 2021 - Mar 2022

- Negotiated and closed on 10 real estate deals, totaling \$5 million in value.
- Managed a portfolio of 30 rental properties, generating \$120,000 in annual income.
- Developed and implemented a new marketing strategy that increased occupancy rates by 5%.
- Negotiated a contract with a local contractor for property renovations that saved 20% compared to the previous year.
- Successfully completed all continuing education requirements to maintain active real estate license.
- Awarded "Rising Star" designation by company.

EDUCATION

High School Diploma at Portland High School, Portland, ME

Sep 2017 - May 2021

Some skills I've learned are time management, organization, and how to study effectively.

CERTIFICATES

Certified Real Estate Investor (CREI)

Aug 2020

Certified Commercial Investment Member (CCIM)

May 2019