

Vestie Ugarte

Retail Sales
Representative

Details

vestie.ugarte@gmail.com

(461) 789-0807

N Main St, Mooresville, NC 28115

Profile

I am a Retail Sales Representative with over 3 years of experience in the industry. I have gained extensive knowledge of the retail sales process and how to successfully close deals with customers. I am also highly skilled in product demonstration, customer service, and building relationships with clients. In my previous role, I was responsible for meeting monthly sales targets and providing excellent customer service. My ability to upsell products and services has resulted in me consistently exceeding my targets by 10-15%.

Employment History

Retail Sales Representative at Target, NC

Mar 2022 - Present

- Exceeded quarterly sales goals by 10%.
- Consistently ranked in the top 3 for most sales per month.
- Exceeded customer satisfaction goals by 5%.
- Successfully completed product training modules with a 95% score or higher.
- Helped develop and implement a new marketing campaign that increased sales by 15%.

Retail Sales Associate at Best Buy, NC

Aug 2019 - Feb 2022

- Greeted and assisted an average of 30 customers per shift.
 - Demonstrated expert knowledge of products and services to customers, leading to a 10% increase in sales.
 - Handled customer complaints in a professional manner, resulting in a 5% decrease in customer complaints.
 - Completed all opening and closing duties on time.
 - Trained 2 new employees.
-

Education

High School Diploma at Chapel Hill High School

Sep 2015 - May 2019

I've learned about a variety of subjects including math, science, English, and history.

Links

[linkedin.com/in/vestieugarte](https://www.linkedin.com/in/vestieugarte)