

Kamariyah Blanas

Retail Supervisor

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☎ (612) 459-8204

📍 Moravia Street, Baltimore, MD 21223

EDUCATION

High School Diploma at Towson High School, Towson, MD

Aug 2012 - May 2017

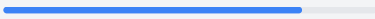
I've learned that I need to be more responsible and take care of myself and my belongings.

LINKS

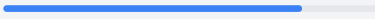
[linkedin.com/in/kamariyahblanas](https://www.linkedin.com/in/kamariyahblanas)

SKILLS

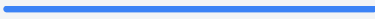
Communication



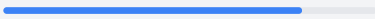
Customer service



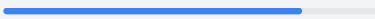
Organization



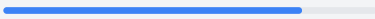
Leadership



Time management

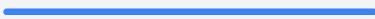


Problem solving

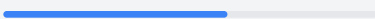


LANGUAGES

English



Spanish



HOBBIES

Organizing

Crafting

Decorating

PROFILE

I am a Retail Supervisor with over 5 years of experience in the industry. I have worked extensively in retail settings, both as an employee and as a supervisor. In my current role, I oversee all aspects of the store's operations, including customer service, merchandising, and staff management. I am passionate about providing excellent customer service and creating a positive shopping experience for our customers. My goal is to continue developing my skills so that I can contribute to the success of my team and company

EMPLOYMENT HISTORY

● Retail Supervisor at Macy's, MD

Jun 2022 - Present

- Hired and trained a team of 5 sales associates that increased sales by 25%.
- Created and implemented a new pricing strategy that resulted in a 10% increase in profits.
- Negotiated with vendors to receive discounts on merchandise which saved the company \$5,000 over the course of 6 months.
- Implemented a new customer loyalty program that resulted in a 5% increase in customer retention.
- Oversaw the opening of a new store location which generated \$1 million in revenue in its first month.

● Retail Associate at Nordstrom, MD

Aug 2017 - Apr 2022

- Greeted and assisted an average of 30 customers per shift.
- Demonstrated expert knowledge of product features and benefits to increase sales by 20%.
- Maintained neat, clean, and organized work area throughout shift.
- Completed all assigned tasks in a timely manner.
- Actively participated in team meetings and provided feedback for process improvements.

CERTIFICATES

Certified Retail Supervisor (CRS)

Aug 2020

Certified Retail Associate (CRA)

Oct 2018

MEMBERSHIPS

National Retail Federation

Retail Industry Leaders Association