


Dominga Gipe

Senior Project Manager

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1221 W Broad St, Richmond, VA 
23220

Education

Master of Science in Project Management at George Mason University

Sep 2011 - May 2015

Some skills I've learned are effective communication, time management, and leadership.

Links

[linkedin.com/in/domingagipe](https://www.linkedin.com/in/domingagipe)

Skills

Technical writing



Requirements gathering



Systems analysis



Process improvement



Project management software proficiency (MS Project, Smartsheet, Basecamp)



Resource allocation and utilization experience



Risk mitigation



Languages

English



Indonesian



Employment History

Senior Project Manager at Lockheed Martin, VA

Jun 2022 - Present

- Led a team of 12 project managers responsible for the successful execution of \$100M+ projects.
- Defined and implemented processes and toolsets which increased departmental efficiency by 30%.
- Grew department from 3 to 25 employees while maintaining high standards of quality control.
- Achieved 100% on-time, on-budget delivery across all managed projects.
- Improved customer satisfaction ratings from 67% to 92% over two years.

Project Manager at Northrop Grumman, VA

Aug 2019 - May 2022

- Led a team of 5 developers in the creation of an e-commerce website that received 1 million unique visitors within the first month.
- Implemented Agile methodology across 10 project teams, resulting in a 25% increase in productivity.
- Successfully delivered 20+ projects on time and under budget.
- Negotiated \$5M contract with vendors for enterprise software implementation.
- Trained 50+ employees on new customer relationship management (CRM) system.
- Received PMP certification.

Associate Project Manager at General Dynamics, VA

Jul 2015 - Jul 2019

- Led a team of 4 to successfully complete a \$2 million project on time and within budget.
- Managed the development and implementation of an innovative new product, which resulted in increased sales by 15%.
- Successfully launched 3 marketing campaigns that generated over \$1 million in revenue each.
- Negotiated and secured contracts with 5 major suppliers, saving the company 20% annually.
- Implemented a new customer relationship management system that reduced churn by 2%.
- Trained and mentored 6 junior associates, resulting in them being promoted to full-time Project Managers.

Certificates

Certified Senior Project Manager (CSPM)

Feb 2021

Certified Agile Project Manager (CAPM)

Nov 2019