

Melodey Nuanes

Senior Vice President (SVP)

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📍 2985 Wigwam Pkwy,
Henderson, NV 89074

Education

Master of Business Administration at University of Nevada, Reno

Aug 1998 - May 2002

Some skills I've learned are effective communication, time management, and critical thinking.

Links

[linkedin.com/in/melodeynuanes](https://www.linkedin.com/in/melodeynuanes)

Skills

Communication

Leadership

Management

Strategy

Business Development

Sales

Marketing

Languages

English

Bengali

Employment History

Senior Vice President (SVP) at MGM Resorts International, NV

Apr 2022 - Present

- Led a team of 50 employees to generate \$100 million in annual revenue.
- Grew market share by 10% year over year for 3 consecutive years.
- Achieved cost savings of \$5 million through process improvements.
- Launched new product line that achieved 20% growth in first year.
- Managed P&L for \$250 million business unit.

Vice President (VP) at Wynn Resorts, NV

Sep 2014 - Mar 2022

- Led a team of 15 employees to achieve \$5 million in sales over 3 quarters.
- Achieved 95% customer satisfaction rating for the company's products.
- Developed and implemented a new marketing strategy that increased web traffic by 250% within 6 months.
- Negotiated and secured a contract with ABC Corporation worth \$3 million.
- Managed departmental budget of \$1.2 million, resulting in a 5% increase in profits.

Executive Vice President (EVP) at Las Vegas Sands Corporation, NV

Sep 2002 - Jul 2014

- Led a team of 50+ employees to generate \$100M in annual revenue.
- Successfully negotiated and closed 10 deals worth over \$1B.
- Grew market share by 20% in 3 years.
- Achieved cost savings of \$5M through process improvements.
- Delivered presentations to the Board of Directors on behalf of the EVP.

Certificates

Certified Senior Executive (CSE)

Apr 2021

Certified Management Consultant (CMC)

Jul 2019

Memberships

American Management Association (AMA)

The Conference Board