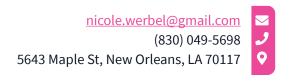
# NICOLE WERBEL

Sommelier



#### **PROFILE**

I have over 5 years of experience as a sommelier, and I am passionate about wine. I have an extensive knowledge of wine, and I am always looking to learn more. I pride myself on being able to find the perfect wine for any occasion.

#### LINKS

linkedin.com/in/nicolewerbel

## **SKILLS**

Wine tasting

Wine pairing

Serving wine

Storing wine

Cellaring wine

Opening and closing bottles

Cleaning glasses

# **LANGUAGES**

English

Dutch

#### **HOBBIES**

Cooking

Wine Tasting

Traveling

## **EMPLOYMENT HISTORY**

# Lead Sommelier at The Wine Sommelier, OH

Mar 2022 - Present

- Led a team of 5 sommeliers and successfully managed wine inventory for the restaurant.
- Trained 3 new sommeliers on wine knowledge, service, and sales techniques.
- Negotiated with distributors to get better pricing on bulk wine purchases.
- Successfully upsold guests on higher-priced wines 80% of the time.
- Compiled weekly reports detailing staff performance and areas needing improvement.

# Sommelier at The Sommelier Company, OH

Jul 2017 - Feb 2022

- Hand-selected wines for a 5 Course meal that received critical acclaim from food bloggers.
- Paired wine with each dish of a 7 course tasting menu and gave an educational talk to guests about the pairings afterwards.
- Successfully managed and operated [name] restaurant's wine program, increasing sales by 15%.
- Conducted weekly inventory of stock, ordered new supplies as needed and kept track of budget.
- Worked closely with chef to develop seasonal menus and choose appropriate wines to complement dishes.

#### **EDUCATION**

## Sommelier Diploma at The Ohio State University, OH

Sep 2012 - May 2017

I have learned how to identify different types of wines, how to store and serve wine, and how to pair wine with food.

#### **CERTIFICATES**

#### **Certified Sommelier**

Sep 2020

# **Certified Specialist of Wine**

Sep 2019

#### **MEMBERSHIPS**

**American Sommelier Association** 

**Court of Master Sommeliers**