

Atina Kinsolving

Sports Agent

Profile

I am a Sports Agent with over 3 years of experience working in the industry. I have worked with clients at all levels, from amateur to professional athletes. I have a proven track record of negotiating contracts and securing sponsorships. I am knowledgeable about the sports industry and keep up-to-date on trends and changes. I am passionate about my work and committed to getting the best results for my clients

Employment History

Sports Agent at D.A. Davidson & Co., MT

Mar 2022 - Present

- Negotiated a \$5 million contract for client.
- Arranged endorsement deal worth \$1 million for client.
- Successfully recruited free agent who signed 5-year, \$30 million contract with team.
- Negotiated television broadcast rights worth \$20 million.
- Negotiated sponsorship deals totaling more than \$3 million.

Associate Sports Agent at Montana Sports Agents, MT

Jul 2019 - Jan 2022

- Negotiated a \$5 million contract for client.
- Secured endorsement deal worth \$2 million for client.
- Helped client secure sponsorship from major sports apparel company.
- Negotiated appearance fee of \$50,000 for client.
- Arranged training schedule and travel accommodations for clients.

Education

Bachelor of Science in Sports Management at University of Montana

Sep 2015 - May 2019

I have learned how to manage a sports team, including how to negotiate contracts, how to manage finances, and how to promote and market a team.

Certificates

Certified Sports Agent

Jun 2021

Certified Athlete Representative

Dec 2019

Memberships

National Basketball Players Association (NBPA)

Major League Baseball Players Association (MLBPA)

Details

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Links

[linkedin.com/in/atinakinsolving](https://www.linkedin.com/in/atinakinsolving)

Skills

Negotiation

Marketing

Business Management

Contract Law

Sports Psychology

Athletic Training

Sales

Languages

English

Arabic

Hobbies

Golf

Basketball

Baseball